Consolidated Financial Results for the Fiscal Year Ended February 28, 2022 [Japanese GAAP]

April 8, 2022

Company Name: MARUZEN CO.,LTD. Stock exchange listing: Tokyo Stock Exchange

Code number: 5982 URL http://www.maruzen-kitchen.co.jp

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Scheduled date of Annual General Meeting of Shareholders: May 26, 2022 Scheduled date of commencing dividend payments: May 27, 2022 Scheduled date of filing annual securities report: May 27, 2022

Availability of supplementary briefing material on annual financial results: Available

Availability of annual financial results briefing session: Yes (For analysts and institutional investors)

(Figures are rounded down to the nearest million yen.)

1. Consolidated Financial Results for the Fiscal Year Ended February 28, 2022 (March 1, 2021 to February 28, 2022)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| | Net sale | es | Operating profit | | Ordinary profit | | Net profit attributable to shareholders of parent company | |
|-------------------|-------------|-------|------------------|-------|-----------------|-------|---|-------|
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| February 28, 2022 | 52,825 | 16.3 | 3,829 | 13.0 | 4,236 | 14.2 | 2,873 | 14.7 |
| February 28, 2021 | 45,410 | △15.2 | 3,388 | △29.6 | 3,710 | △28.6 | 2,504 | △30.3 |

(Note) Comprehensive income: Fiscal year ended February 28, 2022: ¥2,857 million (13.3%)

Fiscal year ended February 28, 2021: $\S2,523$ million ($\triangle14.8\%$)

| | Basic earnings | Diluted earnings | Rate of return | Ordinary profit to total | Operating profit to net |
|-------------------|----------------|------------------|----------------|--------------------------|-------------------------|
| | per share | per share | on equity | assets | sales |
| Fiscal year ended | Yen | Yen | % | % | % |
| February 28, 2022 | 177.46 | _ | 7.1 | 7.2 | 7.2 |
| February 28, 2021 | 154.78 | _ | 6.6 | 6.7 | 7.5 |

(Reference) Equity in earnings (losses) of affiliated companies:

Fiscal year ended February 28, 2022: ¥_ million Fiscal year ended February 28, 2021: ¥ million

(1) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------|--------------|-------------|--------------|----------------------|
| Fiscal year ended | Million yen | Million yen | % | Yen |
| February 28, 2022 | 61,755 | 41,471 | 67.2 | 2,560.68 |
| February 28, 2021 | 55,295 | 39,070 | 70.7 | 2,414.32 |

(Reference) Equity:

As of February 28, 2022: ¥41,471 million As of February 28, 2021: ¥39,070 million

(2) Consolidated Cash Flows

| (2) Consolidated Cash | 110WS | | | |
|-----------------------|----------------------------|----------------------------|----------------------------|------------------------------|
| | Net cash provided by (used | Net cash provided by (used | Net cash provided by (used | Cash and cash equivalents at |
| | in) operating activities | in) investing activities | in) financing activities | end of period |
| Fiscal year ended | Million yen | Million yen | Million yen | Million yen |
| February 28, 2022 | 7,685 | △712 | △494 | 29,097 |
| February 28, 2021 | 1,531 | △1,117 | △901 | 22,618 |

2. Dividends

| | | | Total dividends | Ratio | Dividends to net assets | | | |
|--------------------|-------------|-------------|-----------------|----------|-------------------------|-------------|----------------|----------------|
| | First | Second | Third | Year-end | Total | (Total) | (Consolidated) | (Consolidated) |
| | quarter-end | quarter-end | quarter-end | | | | | |
| Fiscal year ended | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| February 28, 2021 | _ | 15.00 | _ | 15.00 | 30.00 | 485 | 19.4 | 1.3 |
| February 28, 2022 | _ | 15.00 | _ | 35.00 | 50.00 | 809 | 28.2 | 2.0 |
| Fiscal year ending | _ | 25.00 | _ | 25.00 | 50.00 | | 28.9 | |
| February 28, 2023 | | | | | | | | |
| (Forecast) | | | | | | | | |

3. Consolidated Financial Results Forecast for the Fiscal Year Ending February 28, 2023 (March 1, 2022 to February 28, 2023)

(% indicates changes from the previous corresponding period.)

| | Net sale | s | Operating profit | | Ordinary profit | | Net profit attributable to shareholders of parent company | | Basic earnings per share |
|------------|-------------|-----------------|------------------|-----------------|-----------------|------|---|---------|-----------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | · r · J | Yen |
| First half | 26,118 | $\triangle 0.0$ | 2,000 | $\triangle 0.9$ | 2,170 | △1.4 | 1,470 | △1.8 | 90.77 |
| Full year | 51,500 | △2.5 | 3,725 | △2.7 | 4,120 | △2.7 | 2,800 | △2.6 | 172.89 |

* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

New: — (Company name: —) Exclusion: — (Company name: —)

- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (3) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

| February 28, 2022 | 19,780,000 shares |
|-------------------|-------------------|
| February 28, 2021 | 19,780,000 shares |

2) Total number of treasury shares at the end of the period:

| February 28, 2022 | 3,584,534 shares |
|-------------------|------------------|
| February 28, 2021 | 3,597,000 shares |

3) Average number of shares during the period:

| February 28, 2022 | 16,191,300 shares |
|-------------------|-------------------|
| February 28, 2021 | 16,178,822 shares |

(Reference) Summary of Non-consolidated Financial Results

Non-consolidated Financial Results for the Fiscal Year Ended February 28, 2022 (March 1, 2021 to February 28, 2022)

(1) Non-consolidated Operating Result

(% indicates changes from the previous corresponding period.)

| | Net sal | es | Operating p | orofit | Ordinary p | rofit | Profit | |
|-------------------|-------------|-------|-------------|--------|-------------|-------|-------------|-------|
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| February 28, 2022 | 50,985 | 18.2 | 3,146 | 38.6 | 3,985 | 29.1 | 2,709 | 29.4 |
| February 28, 2021 | 43,141 | △15.9 | 2,269 | △43.3 | 3,086 | △37.6 | 2,093 | △39.1 |

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | Yen | Yen |
| February 28, 2022 | 167.34 | _ |
| February 28, 2021 | 129.42 | _ |

(2) Non-consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------|--------------|-------------|--------------|----------------------|
| Fiscal year ended | Million yen | Million yen | % | Yen |
| February 28, 2022 | 55,393 | 38,359 | 69.2 | 2,368.54 |
| February 28, 2021 | 49,830 | 36,092 | 72.4 | 2,230.26 |

(Reference) Equity: As of February 28, 2022: ¥38,359 million As of February 28, 2021: ¥36,092 million

Financial results forecasts and other forward-looking statements herein are based on information currently available and certain assumptions deemed reasonable as of the date of publication of this document. Actual results may differ significantly from these forecasts due to a wide range of factors. As for the conditions of business performance forecasts and notes for using the financial results forecasts, please refer to "1. Overview of Operating Results, etc. (1) Overview of Operating Results for the Fiscal Year under Review 2) Outlook for the Next Fiscal Year" on Page 2 of the attached document.

^{*} These financial results are outside the scope of audit.

^{*} Explanation of the proper use of financial results forecast and other notes

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1. Overview of Operating Results, etc.

- (1) Overview of Operating Results for the Fiscal Year under Review
 - 1) Overview of the Consolidated Fiscal Year under Review

Japan's economy during the current consolidated fiscal year (March 1, 2021 - February 28, 2022) has been rocked by the COVID-19 pandemic, which has continued since the year before last, and an extremely difficult situation continues due to the decline of economic and consumer activities. Additionally, the rising cost of resources and a shortage of semiconductors, etc., is making the future unreadable not only for Japan, but for the entire global economy.

The Group's major customers in the restaurant/home-meal industries were impacted by COVID-19, and consequently they experienced significant decreases in sales in the food/beverage and accommodation markets. This in turn increased the number of business closures due to the restaurants' self-imposed restrictions and limited business hours, self-quarantine throughout communities and a decreased appetite for consumption as well as a decrease in the otherwise expected inbound effects. The impact from the coronavirus has varied according to the given industry and its business conditions. For example, sales have increased in supermarkets, food take-out and delivery services. Generally, however, the environment has been very difficult.

In this economic environment, our company's consolidated net sales were 52,825 million yen (16.3% increase over the previous term), operating profit was 3,829 million (13.0% increase over the previous term), ordinary profit was 4,236 million yen (14.2% increase over the previous term) and net profit attributable to shareholders of the parent company was 2,873 million yen (14.7% increase over the previous term).

The business results for each segment are shown as follows.

(Commercial Kitchen Department)

Due to the spread of the COVID-19 pandemic, the Company's main business operation, i.e., the Commercial Kitchen Department, continued to suffer with respect to the restaurant and hotel/inn markets throughout the subject fiscal year. However, we have focused our business interests on supermarkets, for which conditions remain favorable, and companies operating restaurants that continue to open new facilities and have a broad appeal to facility investors, despite the difficult economic environment, for the wide range of industries and business categories represented by the Group's customers. In addition, there is a favorable shift across to the sale of a diverse range of individual original goods by companies enjoying prosperity within the industry. As part of our strategy to counter COVID-19, we put our efforts into improving our customers' peace of mind, safety and satisfaction by proposing and promoting the sale of sanitation-related products, such as automatic hand/finger sanitizers and food take-out/delivery equipment, as well as conducting cooking webinars.

As a result, net sales were 50,387 million yen (18.3% increase from the previous term) and operating profit was 4,133 million yen (21.5% increase from the previous term).

(Large-scale Bakery Department)

In our Large-scale Bakery Department, the Company was mostly unable to carry out sales overseas due to the effects of the COVID-19 pandemic. There was also a lack of large-scale facility investment in Japan, and this resulted in net sales of 1,859 million yen (19.4% decrease from the previous term) and operating loss of 4 million yen (operating profit for the previous term was 316 million yen).

(Rental Building Department)

Business results for the five rental properties purchased for the purpose of making efficient use of the Company's properties and funds are running according to plan, resulting in net sales of 597 million yen (an increase of 10.3% from the previous term) and operating profit of 424 million yen (a 16.5% increase from the previous term).

2) Outlook for the Next Fiscal Year

With respect to the outlook for the next fiscal year, there is concern that COVID-19 will continue to impact our financial situation. Also, in addition to the rising cost of resources and a shortage of semiconductors, the soaring cost of nickel and wheat, etc., due to the conflict between Russia and the Ukraine will have a negative effect on the global economy, which is expected to create difficulties in the future not only for Japan, but for the entire global economy.

With regard to the Commercial Kitchen Department, our main business operation, it is expected that the effects of the COVID-19 pandemic will result in sales continuing to drop, particularly in the food/beverage and accommodation industries, thereby causing those businesses to slow down or shut down. In contrast, it is predicted that sales will increase for supermarkets and food-production plants. In the food and beverage industry, which is facing extreme challenges, it is also expected that there will be an increasing movement to seek survival by changing business approaches, such as with a switch from dining-in to delivery and take-out. In other words, it is thought that additional efforts to return economic activities back to normal, including within the food/beverage industry, will become apparent amid the COVID-19 crisis.

In this economic situation, we will make the most of our top-of-the-industry product diversification, which is the Company's strength, as well as our high mobility supported by our nationwide sales establishment structure. We will expand the scope of our business in various industries, including mass feeding services for social welfare facilities, hospitals and schools, which are less susceptible to the effects of COVID-19, meet the demands of customers in a wide range of industries and business fields and strive to increase sales based on our existing products.

The Bakery Department, meanwhile, has barely been able to conduct overseas business during the subject fiscal year. Thus, in the next fiscal year we will focus on overseas business as we track the infection status of COVID-19. We will also strive to increase sales to domestic and international bread producers. At the same time, we will continue to develop new business relationships with various food manufacturers in different industries in order to secure stable sales results.

In the Rental Building Department, results similar to those of the previous fiscal year can be expected from existing properties.

The outlook for the next fiscal year includes net sales of 51,500 million yen (2.5% decrease from the previous term), operating profit of 3,725 million yen (2.7% decrease from the previous term), ordinary profit of 4,120 million yen (2.7% decrease from the previous term), and net profit attributable to shareholders of the parent company of 2,800 million yen (2.6% decrease from the previous term).

(2) Overview of Financial Position for the Fiscal Year under Review

1) Overview of Assets, Liabilities and Net Assets

With regard to assets, current assets recorded 43,013 million yen, an increase of 6,872 million yen compared to the end of the previous consolidated fiscal year, due to a smooth transition across to the recovery of trade receivables. Non-current assets recorded 18,742 million yen, a decrease of 413 million yen in comparison with the end of the previous consolidated fiscal year, due to the depreciation of existing tangible assets, etc.

With regard to liabilities, current liabilities recorded 17,529 million yen, an increase of 4,156 million yen compared to the end of the previous consolidated fiscal year, due to an increase in trade accounts payable in alignment with an increase in net sales, etc. Non-current liabilities recorded 2,755 million yen, a decrease of 96 million yen compared to the end of the previous consolidated fiscal year, due to a reduction in long-term notes payable, etc.

The Company's net assets were 41,471 million yen, an increase of 2,400 million yen from the end of the previous consolidated year, owing to an increase in retained earnings due to the recording of net profit attributable to shareholders of the parent company.

2) Status of Cash Flow

Cash and cash equivalents (hereafter referred to as "capital") as of this fiscal year had an increase of 6,478 million yen to 29,097 million yen (28.6% increase from the same period last year). Also, the conditions of each cash flow and major factors are as follows:

(Net cash provided by operating activities)

The sales activities resulted in acquired capital of 7,685 million yen (401.9% increase from the same period last year).

This is mainly attributable to the recording of profit before income taxes of 4,239 million yen, and the smooth transition across to the recovery of trade receivables, etc.

(Net cash provided by investment activities)

Capital used in investment activities was 712 million yen (36.3% decrease from the same period last year).

This is mainly attributable to the acquisition of tangible fixed assets valued at 619 million yen, etc.

(Net cash provided by financing activities)

Capital used for financing activities was 494 million yen (45.2% decrease from the same period last year). This is attributable to a 485 million yen payment for dividends, etc.

(3) Basic Policy related to Profit Allocation and Dividends for the Current and Next Fiscal Years

The Company considers returning profits to our shareholders as one of the most important tasks as a corporation and has made it a standard corporate policy to provide stable dividends continuously, and we estimate consolidate dividend payout ratio of 30% from this fiscal year. Also, the retained earnings will be used to invest in research and development, equipment and expansion of the Company's market share to secure a steady increase in our business scale and to improve the company's corporate value.

The cash dividend per share at the end of this fiscal year was 35 yen, and the annual dividend per share was 50 yen (including 15 yen at the interim period).

The Company's annual cash dividend per share is planned at 50 (25 yen at the end of the second quarter, 25 yen at the end of the fiscal year) from the viewpoint of providing steady and continuous allocation.

The Company is also offering a special benefit plan for shareholders to express our gratitude for their support of our business. At the end of February and August of the current fiscal year, those who own more than 300 shares will receive a QUO Card, and those who own more than 1,000 shares will receive a JF Gourmet Card (gift certificate that can be used at restaurants throughout Japan).

2. Basic Stance Concerning Choice of Accounting Standards

By taking comparability of consolidated financial statements with other terms and with other companies into consideration, our Corporate Group plans to continue using Japanese accounting standards for our consolidated financial statements for the foresceable future

Also, use of International Financial Reporting Standards (IFRS) will be considered for application based on the domestic and overseas business situations.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheet

| | | (Thousand yen |
|--|---|---|
| | For the fiscal year ended (February 28, 2021) | For the fiscal year ended (February 28, 2022) |
| Assets | | |
| Current assets | | |
| Cash and deposits | 22,618,706 | 29,097,672 |
| Notes and accounts receivable - trade | 8,141,261 | 8,237,785 |
| Merchandise and finished goods | 3,783,915 | 2,840,934 |
| Work in process | 511,594 | 1,305,541 |
| Raw materials and supplies | 954,297 | 1,252,361 |
| Other | 141,456 | 284,838 |
| Allowance for doubtful accounts | △10,595 | △5,514 |
| Total current assets | 36,140,636 | 43,013,620 |
| Non-current assets | | |
| Tangible assets | | |
| Buildings and structures | 17,862,739 | 17,886,980 |
| Cumulative depreciation | △10,911,486 | △11,304,876 |
| Buildings and structures, net | 6,951,253 | 6,582,104 |
| Machinery, equipment and vehicles | 7,760,757 | 7,827,892 |
| Cumulative depreciation | △6,175,573 | △6,503,549 |
| Machinery and delivery equipment, net | 1,585,184 | 1,324,342 |
| Land | 7,893,156 | 7,892,002 |
| Leased assets | 29,612 | 29,612 |
| Cumulative depreciation | △22,091 | △24,903 |
| Leased assets, net | 7,520 | 4,708 |
| Construction in progress | | 31,849 |
| Other | 1,400,120 | 1,416,021 |
| Cumulative depreciation | △1,301,216 | △1,346,821 |
| Other, net | 98,904 | 69,200 |
| Total tangible assets | 16,536,018 | 15,904,207 |
| Intangible assets | | 13,501,207 |
| Software | 16,230 | 13,671 |
| Leased assets | 14,382 | 12,531 |
| Total intangible assets | 30,612 | 26,203 |
| Investments and other assets | 50,012 | 20,203 |
| Investment securities | 1,936,728 | 2,087,459 |
| Long-term loans | 30,527 | 19,985 |
| Deferred tax assets | 431,497 | 518,541 |
| Other | 198,789 | 193,866 |
| Allowance for doubtful accounts | △8,887 | △8,011 |
| Total investments and other assets | 2,588,655 | 2,811,841 |
| Total investments and other assets Total non-current assets | | |
| | 19,155,285 | 18,742,251 |
| Total assets | 55,295,922 | 61,755,872 |

| | | (Thousand yen) |
|---|---|---|
| | For the fiscal year ended (February 28, 2021) | For the fiscal year ended (February 28, 2022) |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 10,341,637 | 4,652,354 |
| Electronically Recorded Debt | _ | 8,653,942 |
| Lease obligations | 7,947 | 6,579 |
| Income taxes payable | 437,718 | 994,324 |
| Provision for bonuses | 615,000 | 657,000 |
| Reserve for directors' bonuses | 55,202 | 57,572 |
| Notes payable - equipment | 520,819 | 272,407 |
| Other | 1,394,366 | 2,235,012 |
| Total current liabilities | 13,372,692 | 17,529,192 |
| Non-current liabilities | | |
| Lease obligations | 16,053 | 12,356 |
| Deferred tax liability on reappraisals | 172,186 | 172,186 |
| Reserve for retirement benefits for officers | 23,400 | 25,900 |
| Debt related to retirement benefits | 1,791,993 | 1,870,094 |
| Notes payable-long-term installations | 508,993 | 347,048 |
| Other | 339,609 | 327,718 |
| Total non-current liabilities | 2,852,237 | 2,755,305 |
| Total liabilities | 16,224,929 | 20,284,497 |
| Net assets | , , | , , |
| Shareholders' equity | | |
| Capital stock | 3,164,950 | 3,164,950 |
| Capital surplus | 2,505,468 | 2,522,326 |
| Retained earnings | 40,102,717 | 42,490,381 |
| Treasury shares | △3,299,707 | △3,288,319 |
| Total shareholders' equity | 42,473,427 | 44,889,338 |
| Other accumulated comprehensive income | 7 ** 7 * * | , , |
| Valuation difference on available-for-sale securities | 1,118,707 | 1,133,957 |
| Difference in revaluation of land | △4,556,460 | △4,556,460 |
| Re-measurements of defined benefit plans | 35,318 | 4,539 |
| Total other accumulated comprehensive income | △3,402,434 | △3,417,963 |
| Total net assets | 39,070,993 | 41,471,374 |
| Total liabilities and net assets | 55,295,922 | 61,755,872 |
| Total naumites and net assets | 33,293,922 | 01,/33,8/2 |

| | For the fiscal year ended February 28, 2021 (March 1, 2020 to February 28, 2021) | For the fiscal year ended February 28, 2022 (March 1, 2021 to February 28, 2022) |
|---|---|---|
| Net sales | 45,410,642 | 52,825,400 |
| Cost of sales | 32,111,953 | 38,357,960 |
| Gross profits | 13,298,689 | 14,467,440 |
| Sales, general and administrative expenses | , , | |
| Shipping and packing expenses | 1,431,744 | 1,655,496 |
| Advertising expenses | 150,402 | 166,042 |
| Provision for allowance for doubtful accounts | 10,595 | 5,514 |
| Directors' compensation and salary payments | 4,620,822 | 4,769,067 |
| Benefit expenses | 834,281 | 883,102 |
| Provision for accrued bonuses | 514,702 | 550,295 |
| Transfer to reserves for directors' bonuses | 55,202 | 57,572 |
| Retirement benefit expenses | 121,070 | 118,989 |
| Depreciation | 144,737 | 150,376 |
| Rental charges | 223,879 | 243,528 |
| R&D costs | 459,463 | 400,681 |
| Other | 1,343,133 | 1,637,266 |
| Total sales, general and administrative expenses | 9,910,035 | 10,637,933 |
| Operating profit | 3,388,653 | 3,829,506 |
| Non-operating revenue | - / / | - , , |
| Interest earned | 341 | 203 |
| Dividends earned | 68,372 | 12,098 |
| Rents for fixed assets | 22,723 | 25,118 |
| Purchase discounts | 125,557 | 134,387 |
| Revenue on sale of work scrap | 84,920 | 207,835 |
| Other | 26,197 | 32,279 |
| Total non-operating revenue | 328,113 | 411,922 |
| Non-operating expenses | | |
| Interest expenses | 1,044 | _ |
| Sales discounts | 4,669 | 4,770 |
| Other | 84 | 273 |
| Total non-operating expenses | 5,797 | 5,044 |
| Ordinary profit | 3,710,969 | 4,236,384 |
| Extraordinary income | 3,710,707 | 1,230,301 |
| Gain from sale of fixed assets | 14,930 | 4,184 |
| Total extraordinary income | 14,930 | 4,184 |
| Extraordinary losses | 14,930 | 4,104 |
| Loss on sale of non-current assets | | 469 |
| Loss on retirement of non-current assets | 123 | |
| | | 183 |
| Loss on valuation of investment securities | 20,100 | - |
| Total extraordinary losses | 20,223 | 4 220 016 |
| Profit before income taxes | 3,705,676 | 4,239,916 |
| Income taxes - deferred | 1,167,008 | 1,446,843 |
| Income taxes - deferred | 34,440 | △80,268 |
| Total income taxes | 1,201,448 | 1,366,575 |
| Profit | 2,504,228 | 2,873,340 |
| Net profit attributable to shareholders of parent company | 2,504,228 | 2,873,340 |

| | | (Thousand yell) |
|--|---|---|
| | For the fiscal year ended February 28, 2021 | For the fiscal year ended February 28, 2022 |
| | (March 1, 2020 to February 28, 2021) | (March 1, 2021 to February 28, 2022) |
| Profit | 2,504,228 | 2,873,340 |
| Other comprehensive income | | |
| Valuation difference on available- for-sale securities | 7,321 | 15,249 |
| Re-measurements of defined benefit plans, net of taxes | 11,558 | △30,779 |
| Total other comprehensive income | 18,880 | △15,529 |
| Comprehensive income | 2,523,108 | 2,857,811 |
| (Breakdown) | | |
| Comprehensive income attributable to parent company shareholders | 2,523,108 | 2,857,811 |
| Comprehensive income attributable to non-controlling interests | _ | - |

(3) Consolidated Statements of Changes in Equity

For the fiscal year ended February 28, 2021 (March 1, 2020 to February 28, 2021)

(Thousand yen)

| | Shareholders' equity | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of current period | 3,164,950 | 2,494,610 | 38,099,786 | △3,311,174 | 40,448,172 |
| Change during period | | | | | |
| Surplus dividends | | | △501,473 | | △501,473 |
| Net profit attributable to shareholders of parent company | | | 2,504,228 | | 2,504,228 |
| Disposition of treasury shares | | | | 11,466 | 11,466 |
| Profit from disposition of treasury shares | | 10,858 | | | 10,858 |
| Reversal of difference in revaluation of land | | | 175 | | 175 |
| Net changes of items other than shareholders' equity | | | | | |
| Total change during period | - | 10,858 | 2,002,930 | 11,466 | 2,025,255 |
| Balance at end of current period | 3,164,950 | 2,505,468 | 40,102,717 | △3,299,707 | 42,473,427 |

| | | Other accumulated comprehensive income | | | | | |
|---|---|--|--|--|------------|--|--|
| | Valuation difference on available-for-sale securities | Difference in revaluation of land | Re-measurements of defined benefit plans | Total other accumulated comprehensive income | | | |
| Balance at beginning of current period | 1,111,385 | △4,556,285 | 23,760 | △3,421,139 | 37,027,032 | | |
| Change during period | | | | | | | |
| Surplus dividends | | | | | △501,473 | | |
| Net profit attributable to shareholders of parent company | | | | | 2,504,228 | | |
| Disposition of treasury shares | | | | | 11,466 | | |
| Profit from disposition of treasury shares | | | | | 10,858 | | |
| Reversal of difference in revaluation of land | | | | | 175 | | |
| Net changes of items other than shareholders' equity | 7,321 | △175 | 11,558 | 18,704 | 18,704 | | |
| Total change during period | 7,321 | △175 | 11,558 | 18,704 | 2,043,960 | | |
| Balance at end of current period | 1,118,707 | △4,556,460 | 35,318 | △3,402,434 | 39,070,993 | | |

(Thousand yen)

| | Shareholders' equity | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of current period | 3,164,950 | 2,505,468 | 40,102,717 | △3,299,707 | 42,473,427 |
| Change during period | | | | | |
| Surplus dividends | | | △485,676 | | △485,676 |
| Net profit attributable to shareholders of parent company | | | 2,873,340 | | 2,873,340 |
| Purchase of treasury shares | | | | △78 | △78 |
| Disposition of treasury shares | | | | 11,466 | 11,466 |
| Profit from disposition of treasury shares | | 16,858 | | | 16,858 |
| Net changes of items other than shareholders' equity | | | | | |
| Total change during period | _ | 16,858 | 2,387,663 | 11,388 | 2,415,910 |
| Balance at end of current period | 3,164,950 | 2,522,326 | 42,490,381 | △3,288,319 | 44,889,338 |

| | | Total net assets | | | |
|---|---|-----------------------------------|--|--|-------------------|
| | Valuation difference on available-for-sale securities | Difference in revaluation of land | Re-measurements of defined benefit plans | Total other accumulated comprehensive income | Total liet assets |
| Balance at beginning of current period | 1,118,707 | △4,556,460 | 35,318 | △3,402,434 | 39,070,993 |
| Change during period | | | | | |
| Surplus dividends | | | | | △485,676 |
| Net profit attributable to shareholders of parent company | | | | | 2,873,340 |
| Purchase of treasury shares | | | | | △78 |
| Disposition of treasury shares | | | | | 11,466 |
| Profit from disposition of treasury shares | | | | | 16,858 |
| Net changes of items other than shareholders' equity | 15,249 | | △30,779 | △15,529 | △15,529 |
| Total change during period | 15,249 | _ | △30,779 | △15,529 | 2,400,380 |
| Balance at end of current period | 1,133,957 | △4,556,460 | 4,539 | △3,417,963 | 41,471,374 |

| | | (Thousand yen) |
|---|---|---|
| | For the fiscal year ended February 28, 2021 (March 1, 2020 to February 28, 2021) | For the fiscal year ended February 28, 2022 (March 1, 2021 to February 28, 2022) |
| Net cash provided by (used in) operating activities | , , | , , |
| Profit before income taxes | 3,705,676 | 4,239,916 |
| Depreciation | 912,695 | 873,904 |
| Increase (decrease) in allowance for bonuses | △76,000 | 42,000 |
| Increase (decrease) in allowance for directors' bonuses | 2,460 | 2,370 |
| Increase (decrease) in liabilities related to retirement benefits | 35,856 | 33,737 |
| Increase (decrease) in directors' retirement benefits | △259,100 | 2,500 |
| Increase (decrease) in allowance for doubtful accounts | △1,486 | △5,956 |
| Interest income and dividends received | △68,714 | △12,301 |
| Interest expenses | 1,044 | _ |
| Loss (gain) on sale of investment securities | 20,100 | _ |
| Loss (gain) on sale of tangible assets | △14,930 | △3,715 |
| Loss on retirement of tangible assets | 123 | 183 |
| Decrease (increase) in notes and accounts receivable – trade | 779,214 | △96,367 |
| Decrease (increase) in inventories | △453,865 | △149,030 |
| Decrease (increase) in other current assets | 6,443 | △79,220 |
| Increase (decrease) in notes and accounts payable – trade | △1,156,304 | 2,964,659 |
| Increase (decrease) in accrued consumption tax, etc. | △389,925 | 297,857 |
| Increase (decrease) in other current liabilities | △186,659 | 553,897 |
| Increase (decrease) in other non-current liabilities | 253,277 | △9,123 |
| Other | △8,039 | 1,206 |
| Subtotal | 3,101,865 | 8,656,517 |
| Interest and dividend income received | 68,748 | 12,300 |
| Interest expenses paid | △981 | _ |
| Income taxes paid | △1,638,516 | △983,474 |
| Net cash provided by (used in) operating activities | 1,531,115 | 7,685,344 |
| Net cash provided by (used in) investing activities | | |
| Purchase of tangible fixed assets | △1,148,711 | △619,263 |
| Proceeds from sales of tangible fixed assets | 16,787 | 8,558 |
| Purchase of intangible fixed assets | △8,930 | △7,118 |
| Purchase of other fixed assets | △12,604 | △6,094 |
| Proceeds from decrease in other fixed assets | 2,490 | 5,214 |
| Purchase of investment securities | △540 | △128,673 |
| Revenue from collection of loans | 10,851 | 10,695 |
| Other | 23,300 | 24,538 |
| Net cash provided by (used in) investing activities | △1,117,356 | △712,142 |
| Net cash provided by (used in) financing activities | | • |
| Net increase (decrease) in short-term loans payable | △400,000 | _ |
| Purchase of treasury shares | | △78 |
| Cash dividends paid | △501,522 | △485,632 |
| Other | | △8,524 |
| Net cash provided by (used in) financing activities | △901,522 | △494,235 |
| Net increase (decrease) in cash and cash equivalents | △487,763 | 6,478,965 |
| Cash and cash equivalents at beginning of period | 23,106,470 | 22,618,706 |
| Cash and cash equivalents at obeginning of period | 22,618,706 | 29,097,672 |
| Cash and cash equivalents at end of period | 22,018,700 | 29,097,672 |

(5) Notes on Consolidated Financial Statements

(Notes concerning assumptions

regarding ongoing concerns)

Not applicable.

(Additional information)

(Accounting estimates due to the effects of the COVID-19 pandemic)

The spread of COVID-19 has affected the Group's business activities, and it is extremely difficult to forecast the future direction of the pandemic or when it will end, etc.

However, there are signs of gradual improvement in infections within the Group, and we assume that we will be able to increase our economic activities stage by stage in the future, and will experience gradual recovery.

Amid this environment, the Group has considered various administrative situations and investigated the effects of these on accounting estimates, and we have come to the decision that it will not have a serious affect on the Group's business results.

There may be cases in which re re-examine the effects of accounting estimates again in the future in the event of the end of the pandemic being extended for a longer period.

(Segment information, etc.)

[Segment Information]

1. Overview of reporting

segments

Isolated financial information of the Group's constituent units is available from the Group's reporting segments; this information is subject to periodic review by the Board of Directors in order to determine the allocation of management resources and evaluate business performance.

The Group classifies sales management into manufactured goods (heating equipment, work equipment, bakery equipment and so on) and merchandise (cooling equipment, cooking equipment, bakery-related equipment and so on). Responding to the needs of each customer, it is developing comprehensive domestic and overseas sales strategies and expanding its business activities. Moreover, the Group also treats three business classifications based on the makeup of sales —the commercial kitchen equipment manufacturing and sales business, the bakery equipment manufacturing and sales business and the building rental business - as reporting segments.

The commercial kitchen equipment manufacturing and sales business consists of manufacturing, purchasing and selling commercial kitchen equipment. The bakery equipment manufacturing and sales business consists of the manufacture, sales and maintenance of bakery equipment, such as bread plants. The building rental business rents out buildings (business hotels, for-profit nursing home etc.)

2. Method of calculating the amount of sales, profits or losses, assets, liabilities and other items for each reporting segment. The method of accounting for reported business segments is the same as that described in "Important matters as the basis for preparing consolidated financial statements."

Reported segment earnings are based on operating income.

Internal revenues and transfers between segments are based on prevailing market prices.

3. Information on the amount of sales, profits or losses, assets, liabilities and other items per reported segment For the fiscal year ended Feb. 28, 2021 (March 1, 2020 to February 28, 2021)

(Thousand yen)

| | | | | | | (Incubance juin) |
|--|--|---|--------------------------------|------------|--|--|
| | | Reporting se | Adjusted | Amount | | |
| | Commercial kitchen equipment manufacturing and sales business | Bakery equipment manufacturing and sales business | Building rental business | Total | amount See Note 1 See Note 2 See Note 3 | recorded on consolidated financial statements See Note 4 |
| Net sales | | | | | | |
| Sales to external customers | 42,600,098 | 2,268,743 | 541,801 | 45,410,642 | _ | 45,410,642 |
| Internal sales or transfers between segments | _ | 38,659 | _ | 38,659 | △38,659 | _ |
| Total | 42,600,098 | 2,307,402 | 541,801 | 45,449,302 | △38,659 | 45,410,642 |
| Segment profits | 3,401,966 | 316,372 | 364,586 | 4,082,924 | △694,271 | 3,388,653 |
| Segment assets | 27,385,836 | 1,385,716 | 3,576,459 | 32,348,011 | 22,947,911 | 55,295,922 |
| Other items | | | | | | |
| Depreciation | 783,292 | 19,078 | 98,065 | 900,436 | 12,259 | 912,695 |
| Increase in tangible and intangible fixed assets | 1,093,346 | 917 | 2,074 | 1,096,337 | 9,720 | 1,106,057 |

- (Notes) 1. The △¥694.271 million adjustment for segment profits includes elimination of intersegment transactions of ¥120 million and company-wide expenses of △¥814.271 million not allocated to each reporting segment. Company-wide expenses are mainly made up of general administrative expenses not attributable to reporting segments.
 - 2. The ¥22,947.911 million adjustment for segment assets are company-wide assets not allocated to each reporting segment, with major items consisting of management funds (cash and deposits) and assets related to the management (headquarters) division.
 - 3. The ¥12.259 million adjustment for depreciation expenses consists of amortization expenses for all corporate assets.
 - 4. Segment profits are coordinated with the operating income of consolidated financial statements.

For the fiscal year ended Feb. 28, 2022 (March 1, 2021 to February 28, 2022)

(Thousand yen)

| | | Reporting | Adjusted | Amount | | |
|---|--|---|--------------------------------|------------|--|--|
| | Commercial kitchen equipment manufacturing and sales business | Bakery equipment manufacturing and sales business | Building rental business | Total | amount See Note 1 See Note 2 See Note 3 | recorded on consolidated financial statements See Note 4 |
| Net sales Sales to external customers Internal sales or transfers | 50,387,448 | 1,840,135 | 597,816 | 52,825,400 | _ | 52,825,400 |
| between segments | _ | 19,350 | _ | 19,350 | △19,350 | _ |
| Total | 50,387,448 | 1,859,485 | 597,816 | 52,844,750 | △19,350 | 52,825,400 |
| Segment profits and losses (decreases) | 4,133,978 | △4,236 | 424,854 | 4,554,595 | △725,089 | 3,829,506 |
| Segment assets | 27,203,746 | 1,659,781 | 3,487,954 | 32,351,483 | 29,404,388 | 61,755,872 |
| Other items Depreciation Increase in tangible and | 748,560 | 17,515 | 95,876 | 861,952 | 11,952 | 873,904 |
| intangible fixed assets | 226,963 | _ | 1,148 | 228,111 | 8,952 | 237,063 |

- (Notes) 1. The △¥725.089 million adjustment for segment profits includes elimination of intersegment transactions of ¥120 million and company-wide expenses of △¥845.089 million not allocated to each reporting segment. Company-wide expenses are mainly made up of general administrative expenses not attributable to reporting segments.
 - 2. The ¥29,404.388 million adjustment for segment assets are company-wide assets not allocated to each reporting segment, with major items consisting of management funds (cash and deposits) and assets related to the management (headquarters) division.
 - 3. The ¥11.952 million adjustment for depreciation expenses consists of amortization expenses for all corporate assets.
 - 4. Segment profits are coordinated with the operating income of consolidated financial statements.

[Related information]

For the fiscal year ended February 28, 2021 (March 1, 2020 to February 28, 2021)

1. Information for each product and service

| | Commercial kitchen equipment manufacturing and sales business | | | | | | Bakery equipment manufacturing and sales business | | Building | Total |
|--|---|-----------|-----------|---|-------------------|---------------------------------|---|--------------------------|----------|------------|
| | Company products | | | Products purchased from other companies | | Company products | Products purchased from other companies | rental business | | |
| | Heating equipment | Work eq | Order | Parts, etc. | Cooling equipment | Cooking service equipment | Bakery equipment | Bakery-related equipment | | |
| Sales to external customers (thousand yen) | 10,986,932 | 2,459,428 | 3,350,739 | 4,225,410 | 7,665,477 | 13,912,108 | 2,172,518 | 96,225 | 541,801 | 45,410,642 |

2. Information by region

(1) Sales

Since sales to customers outside of Japan exceed 90% of sales on the consolidated income statement, the description is omitted.

(2) Tangible fixed assets

Since the amount of tangible fixed assets located in Japan exceeds 90% of the amount of tangible fixed assets on the consolidated income statement, the description is omitted.

3. Major customer-specific information

Since no customer makes up 10% or more of sales to outside customers on the consolidated income statement, the description is omitted.

For the fiscal year ended February 28, 2022 (March 1, 2021 to February 28, 2022)

1. Information for each product and service

| | Со | mmercial kitcl | nen equipmen | nt manufacturi | Bakery equipment manufacturing and sales business | | Building | Total | | |
|--|-------------------|----------------|-------------------|---|---|---------------------------------|---|--------------------------|---------|------------|
| | Company products | | | Products purchased from other companies | | Company products | Products purchased from other companies | rental business | | |
| | Heating equipment | Work ed | Quipment Order | Parts, etc. | Cooling equipment | Cooking service equipment | Bakery equipment | Bakery-related equipment | | |
| Sales to external customers (thousand yen) | 13,495,975 | 3,000,305 | 3,712,314 | 4,470,457 | 9,163,629 | 16,544,764 | 1,777,150 | 62,985 | 597,816 | 52,825,400 |

2. Information by region

(1) Sales

Since sales to customers outside of Japan exceed 90% of sales on the consolidated income statement, the description is omitted.

(2) Tangible fixed assets

Since the amount of tangible fixed assets located in Japan exceeds 90% of the amount of tangible fixed assets on the consolidated income statement, the description is omitted.

3. Major customer-specific information

Since no customer makes up 10% or more of sales to outside customers on the consolidated income statement, the description is omitted.

[Information on impairment loss of fixed assets by reporting segment] Not applicable.

[Information on negative goodwill amortization and unamortized balance by reporting segment] Not applicable.

[Information on negative goodwill amortization by reporting segment] Not applicable.

(Per share information)

| Item | For the fiscal year ended February 28, 2021 (March 1, 2020 to February 28, 2021) | For the fiscal year ended February 28, 2022 (March 1, 2021 to February 28, 2022) | |
|----------------------|--|--|--|
| Net assets per share | ¥2,414.32 | ¥2,560.68 | |
| Net income per share | ¥154.78 | ¥177.46 | |

(Notes) 1. No net income per share adjusted for potential diluted shares is stated because there are no potential shares.

2. The basis for calculating net income per share is as follows.

| | For the fiscal year ended February 28, 2021 | For the fiscal year ended February 28, 2022 |
|--|--|--|
| | (March 1, 2020 to February 28, 2021) | (March 1, 2021 to February 28, 2022) |
| Net income per share | | |
| Net income attributable to shareholders of parent company (thousand yen) | 2,504,228 | 2,873,340 |
| Amount not attributable to common shareholders (thousand yen) | _ | _ |
| Net income attributable to shareholders of parent company related to common stock (thousand yen) | 2,504,228 | 2,873,340 |
| Average number of shares during the period (thousand shares) | 16,178 | 16,191 |

(Important subsequent events)
Not applicable.

4. Others

- (1) Changes in Officers Not applicable.
- (2) Others
 Not applicable.